

## Message Text

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DRAFTED BY EB/OCA/CD:REDAY:FBP

APPROVED BY EB/OCA/CD:WERAU

EB/EWT:HKOPP

USDOC/BEWT:ALENZ

EUR/EE:CSCHMIDT (INFO)

USDOC/BEWT:RFROTHINGHAM

EUR/SOV:WEDGAR (INFO)

DESIRED DISTRIBUTION

COMMERCE

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P R 211354Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST PRIORITY

AMEMBASSY PRAGUE PRIORITY

INFO AMCONSUL MUNICH

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E.O. 11652: 11652: N/A

TAGS: OCON, BEXP, EEW, XH

SUBJECT:EASTERN EUROPE ECONOMIC/COMMERCIAL OFFICERS'  
CONFERENCE, SEPTEMBER 27-30, 1976

REF: STATE 214653; STATE 221062; BUCHAREST 05326 (NOTAL)

1. AS INDICATED IN STATE 221062, CONFERENCE ORGANIZERS  
HAVE BEEN PUTTING TOGETHER A QUOTE SESSION ORGANIZATION  
GUIDE END QUOTE FOR EACH SESSION TO ASSIST PANELISTS IN  
THEIR PREPARATIONS FOR SUBJECT CONFERENCE.

2. EACH POINT SUGGESTED IN THE GUIDE REMAINS A SUGGESTION  
AND NO PANELIST COULD COVER ALL THE POINTS ADEQUATELY IN  
THE BRIEF TIME ALLOTTED FOR HIS OR HER PRESENTATION.

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PANELISTS SHOULD SELECT FROM THEIR OWN EXPERIENCES THE

POINTS WARRANTING PARTICULAR EMPHASIS AND PROMISING TO STIMULATE THE GREATEST DISCUSSION.

3. ACTION REQUESTED. PANELISTS ARE REQUESTED TO PREPARE A BRIEF UNCLASSIFIED OUTLINE OR NARRATIVE DESCRIPTION OF THEIR PRESENTATIONS FOR SUBMISSION TO THEIR MODERATOR AT THE CONFERENCE. THIS SESSION WILL BE LIMITED OFFICIAL USE WITH ACCESS TO THE SESSION STRICTLY CONTROLLED AND LIMITED TO USG OFFICIALS.

4. LENZ AND KOPP WILL TRY TO PRESENT, IN THE STYLE OF A DEBATE, SOME OF THE ARGUMENTS COMMONLY HEARD IN GOVERNMENT, THE PRESS, THE ACADEMIC COMMUNITY, AND CONGRESS ABOUT USING THE US AND WESTERN ECONOMIC RELATIONSHIP WITH THE COMMUNIST COUNTRIES FOR POLITICAL PURPOSES. IN THIS FINAL CONFERENCE SESSION, WE WANT TO INSPIRE A LIVELY DISCUSSION OF THESE ISSUES. WE DO NOT EXPECT TO REACH A CONSENSUS.

5. SESSION ORGANIZATION GUIDE FOR SESSION AT 1515-1715 HOURS ON SEPTEMBER 30 FOLLOWS:

A. AGENDA ITEM: ECONOMICS AND POLITICS IN EAST-WEST RELATIONS

MODERATOR: RICHARD VIETS, BUCHAREST

PANELISTS: ALLEN LENZ, OEWPP/BEWT; HARRY KOPP, EB/ITP/EWT; ROBERT FROWICK, PRAGUE

RAPPORTEUR: ALTON JENKENS, D/EE/OEWCA/BEWT

B. OBJECTIVE OF SESSION: TO EXPLORE THE EXTENT TO WHICH EAST OR WEST MAY USE ECONOMIC RELATIONS TO ATTAIN POLITICAL OBJECTIVES.

C. THRUST OF PANELISTS' PRESENTATIONS:

1) THE ARGUMENT FOR LEVERAGE: ALLEN LENZ, OEWPP/BEWT

OBJECTIVE: TO PRESENT THE CASE FOR WESTERN USE OF ECONOMIC LIMITED OFFICIAL USE

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LEVERAGE, TO IDENTIFY POTENTIAL POLITICAL OBJECTIVES AND THE ECONOMIC TOOLS WHICH MAY BE USED TO ACHIEVE THEM.

2) THE ARGUMENT AGAINST LEVERAGE: HARRY KOPP; EB/ITP/ EWT

OBJECTIVE: TO PRESENT THE LIMITATIONS ON THE USE OF ECONOMIC MEANS TO ATTAIN POLITICAL ENDS IN EAST-WEST

RELATIONS.

3) EASTERN ATTITUDES: ROBERT FROWICK, PRAGUE

OBJECTIVE: TO DESCRIBE EASTERN PERCEPTIONS OF WESTERN  
ABILITY TO TURN EAST-WEST ECONOMIC RELATIONS TO POLITICAL  
ADVANTAGE. ROBINSON

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## Message Attributes

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